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Hoffman Homestead Farm

A.H. HOFFMAN, INC.
FARM SEEDS

SOLD DIRECT TO THE FARMER

WHEAT, CORN, POTATOES, OATS, FIELD BEANS & PEAS, TIMOTHY & CLOVERS.
SEED GRAINS EVERY VARIETY. GRASS SEEDS ALL KINDS.

FARM AT BAMFORD, PA.
WAREHOUSE AND OFFICE AT
LANDISVILLE, PA.

WESTERN UNION TEL. CODE.
CABLE ADDRESS: "HOFFMAN"

Early March, 1917.
LANDISVILLE, PA.

Dear Sir:-

Here are the facts of the Seed Situation.

POTATOES:- There is a scarcity. Stocks smaller than last May. The usual acreage cannot be planted. Every section is short. Many stored potatoes frozen. New crop killed in the South. What of next year? Do not conditions indicate another short crop, with high prices -- so high that farming potatoes will pay -- even if seed cost \$5, \$6, \$7 or \$10 per bushel.

SEED OATS:- Bright, heavy seed rare -- not equal the demand.

TIMOTHY, RED TOP:- Plentiful. Prices low.

CANADA PEAS:- New, Michigan grown stocks scarce. High prices have brought low grade feed peas in the market. Avoid them.

CLOVERS:- Prices firm and higher -- not as high as other commodities. Only by substituting lower grades can any dealer sell at prices that prevailed earlier in the season. Stocks fading at Toledo. Light receipts from the coast. None from Europe lately. Demand greatest in years. Reasons, -- larger acreage of winter grain to be seeded -- disposition to sow heavily for soil improvement.

WHAT KIND OF CLOVER SEED TO SOW:- Mr. Amos Cooper has a farm over in Dauphin County. Clover never would take hold on it. Mr. Cooper heard about "Northwest" and sowed a bushel of it. Now he has a fine stand. Mr. Cooper used to buy common seed and had no return for his money. Now he adds a dollar -- buys "Northwest" and gets some return. That extra dollar is making Mr. Cooper's farm take new life. His tenant will be more prosperous -- more corn, oats, wheat and hay will be produced -- the value of the farm will be enhanced. All due to the prudent outlay of an extra dollar. If your farm takes kindly to Clover, Mr. Cooper's experience will not interest you. However, there are other farms like Mr. Cooper's, upon which something could be started with an extra dollar.

WHEN TO SOW CLOVER SEED:- The "ideal" time is some March mornin' when the ground is honeycombed by frost. When the seed drops into the openings. The next thaw encases them -- plants them. A bushel planted like this is worth two planted on hard ground. Farmers all know this but few are ready with their seed when the "ideal" time comes. Not ready for it now. We can help. Write your order on back of this letter. Enclose your check. Mail it. We ship Clovers quick. Railroads accept seed shipments ahead of most other kinds of freight. Today, when revised prices are before you, is the "ideal" time to get ready to sow Clovers at the "ideal" time.

Yours very truly,
A. H. HOFFMAN, INC.

